



INDEPENDENT VARIABLE
THE NEW STANDARD IN INNOVATION™

CAPABILITY STATEMENT



+

202-701-1017

| connect@ind-var.com

| www.ind-var.com

Company Overview

Independent Variable provides scalable operational innovation – built for consistent execution & results. We tackle operational challenges that include data, numbers, & logic. We support & enhance a variety of service lines via our time-tested & unique approach to innovation – addressing Clients’ critical needs.

- REDUCE RISK • ACCELERATE TARGETED DECISION-MAKING •
- RECOVER VALUABLE HUMAN CAPITAL & RESOURCES •

FOR OPERATIONAL CHALLENGES INVOLVING
DATA, NUMBERS, & LOGIC

Core Competencies

CLIENT-FOCUSED • SCALABLE APPROACH • TECH-AGNOSTIC
INTUITIVE END-USER DESIGN • RESEARCH-ANCHORED
CONSISTENT EXECUTION • RESULTS-DRIVEN

Offerings Scalable to Client Need

We integrate tools, people, & workflows via innovation to address critical operational needs, workforce requirements, & strategies.

- **360° Innovation Opportunity Assessments**
Assess business unit(s), uncover opportunities, & objectively prioritize based on impact
- **Targeted Innovation Engagements**
*Strategically address a specific need/service line directly – with **minimal business disruption***
- **Embedded Innovation Force**
Augment & enhance existing staff with an embedded team of innovators to continuously:
 - Address critical operational needs
 - Support & enhance service line(s)

Differentiators

It’s widely understood that vendor past performance alone does not always indicate future success. This is especially true with innovation efforts.

For example, if the operational success desired was consistently achieved, technology implementations wouldn’t fail repeatedly. Traditional firms wouldn’t be viewed by many as interchangeable cogs trying to create/keep dependencies.

This is why a scalable innovation approach is necessary to deliver success **consistently**.

High-Impact Projects

10+ years of lasting innovations (commercial & government) – details on our website

- Critical foundation for real estate investment trust (REIT) with a market cap of over \$2 billion
- 5-Year Plan System built to manage risk, report, & analyze \$10 billion with 100+ stakeholders
- Extensive automated annual reporting of \$2 billion+ to Congress
- Millions managed annually via the SAP implementation of GFEBs for the US Army (USACEHR)
- Months of FTE hours re-purposed annually by enabling the automation & standardization of calculations previously thought to be impossible (45+ fees totaling over \$2 billion annually)
- Targeted decision making facilitated by quantitative analysis & flexible automated reporting
- Advanced forecasting and data modeling built for significant risk management & accelerating targeted decision making